



## Solutions for Business

### Doing Business with Milton Keynes College

Milton Keynes College is at the leading edge of business training and are dedicated to helping you achieve your business goals and objectives. We have a portfolio of prestigious clients from local business to national corporations and we take pride in delivering training solutions that benefit each and every one of them.

We are committed to providing high-quality delivery at competitive prices and we make every effort to ensure that the solutions we offer meet the high demand that is placed on the investment in training by you and your company.

### Our Approach

Our approach to training aims to deliver exactly what you as a customer needs. Whatever your training requirements, we can deliver flexible programmes including general, stand-alone and bespoke courses at a time and place to suit your company requirements. Whether you require one-off assistance or long-term integrated development, our Business Services team can save your company time and money, enabling you to be competitive, efficient and a market leader.

### Our Team

Milton Keynes College trainers are all qualified professionals who are able to add value to the learning experience. We can assist delegates with putting theory into business context and enable them to apply the concepts and theory within their own organisation with more confidence and success.

We would welcome the opportunity to visit your company and discuss your training needs. To arrange a free, no obligation Training Needs Analysis or to discuss training in general, call our Business Services Team on **01908 637056** or alternatively email: **[business@mkcollege.ac.uk](mailto:business@mkcollege.ac.uk)**

Train To Gain

Milton Keynes College

## Train To Gain

Milton Keynes College can offer you and your workforce a variety of National Vocational Qualifications (NVQs) that are funded through Train to Gain including:

- Business and Administration
- Construction
- Childcare, Learning and Development
- Customer Service
- Engineering
- Health and Social Care
- Hospitality and Catering
- Teaching Assistants
- Team Leading and Management.

### Who is eligible in your workforce for Train to Gain funded training?

Employees must:

- be aged 19 or over
- have a contract of employment, be a sole trader or a volunteer
- live in England
- have been resident in the UK or EU for the last 3 years
- meet previous qualification eligibility requirements.

Training can benefit your organisation in the following ways:

- better confidence and motivation of your workforce
- higher staff retention rates
- increased productivity and competitiveness
- prepare employees for future internal career progression
- link staff development to staff appraisals.

To discuss how Train to Gain and NVQs can benefit your organisation or to arrange a free, no obligation Training Needs Analysis, please call our Business Services team on **01908 637056** or email: **[business@mkcollege.ac.uk](mailto:business@mkcollege.ac.uk)**

Distance Learning

Milton Keynes College

## Distance Learning

Distance Learning is learning from home or work using specially-prepared materials that enable you to work through a programme of study to achieve a qualification or aim without having to attend structured learning sessions. The flexible structure of these programmes can be tailored to meet the needs of a variety of employees, including those who work shift patterns and irregular hours.

Distance Learning qualifications benefit both employers and employees by:

- developing and employing relevant skills and disciplines based on current best practice
- enabling selection of a programme that reflects identified training needs
- improving employee contribution and effectiveness within the organisation
- learning via a flexible programme of study
- providing pathways and progression opportunities to other qualifications including NVQs
- developing general and specific functional skills in order to adopt good practice in the organisation.

Distance Learning programmes are available:

- to meet the needs of employers in the Care sector, including mandatory areas of training to meet inspection requirements
- for generic business courses, including Health and Safety, Food Safety, Equality and Diversity, and Managing Diversity
- for Business Practice qualifications.

To discuss how Distance Learning courses can benefit your organisation or to arrange a free, no obligation Training Needs Analysis, please call our Business Services team on **01908 637056** or email: **business@mkcollege.ac.uk**

Professional Courses

Milton Keynes College

## Professional Courses

Milton Keynes College can help you to invest in skills, giving your employees the ability, confidence and motivation to deliver real business results. Our professional courses offer the opportunity to study for industry-standard qualifications.

Run in conjunction with world-renowned professional bodies, such as the Chartered Institute of Marketing (CIM), Chartered Institute of Personnel and Development (CIPD) and the Association of Accounting Technicians (AAT) our professional qualifications will be a valuable investment to your business.

### The Benefits for Employees

- A more rewarding career
- Qualifications to match professional experience
- An opportunity to retrain or update their skills.

### The Benefits for Employers

- Staff gain the essential skills to boost business performance
- Improve business efficiency and increase profits
- Help staff grow in motivation and confidence
- We can offer flexible course times to fit around work requirements and timings.

To discuss how our Professional Courses can benefit your company or to arrange a free, no obligation Training Needs Analysis, please call our Business Services team on **01908 637056** or email: **business@mkcollege.ac.uk**

Bespoke Services

Milton Keynes College

## Bespoke Services

### **Bespoke Services – A solution that’s as individual as you are**

We appreciate that training represents a significant investment for your organisation, which is why our training is designed to provide you with a range of flexible options to suit your company needs and budget. Training can be delivered on company premises and at times to suit the needs of your business, including shift patterns. Bespoke Training programmes designed to meet your exact requirements are often the solution to your training needs and are very cost effective.

### **Our model for successful Bespoke Training**

**Consultation:** Our approach begins with clearly identifying what you as the employer needs in terms of training and development.

**Design:** We work with you to design a programme to meet your exact business requirements and budget.

**Delivery:** Our experienced team takes all aspects of delivery, including the administration, causing minimal disruption to your company and allowing you to be free to focus on business.

**Evaluation:** We monitor performance of delivery and gather feedback to ensure that the programme objectives agreed at the start of the programme have been met.

**Support:** Our approach is one of ongoing partnership and the relationship does not end when the course finishes. Our team will keep in regular contact and will be available to offer ongoing advice and support when required.

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## Foundation Degrees

### Foundation Degrees - Qualifications that mean business

Foundation Degrees are innovative degrees that are designed and delivered in partnership with employers to equip people with the relevant knowledge and skills for business.

### Benefits for the Employer

An employer taking on a Foundation Degree graduate means gaining someone who is prepared for the world of work and who is able to apply their skills immediately to your business. Foundation Degrees may also be studied part-time and offer relevant, valuable and professional learning and development opportunities for your current employees, extending their skills and your responsiveness.

### Why Bother?

People with Foundation Degrees have the potential to make an immediate contribution to the workplace. Foundation Degrees also have clear progression routes to the final year of many Honours Degrees.

Foundation Degrees develop:

- work-specific skills that are relevant to a particular sector of industry
- key skills such as communication and problem solving
- general skills such as work-process management and professionalism.

### How long is a Foundation Degree?

Two years with full-time study or part-time over a longer period, allowing an employee to study while at work

To talk to us about how Foundation Degree qualifications can benefit you or to arrange a free, no obligation Training Needs Analysis, please call our Business Services team on **01908 637056** or email: **business@mkcollege.ac.uk**